#### SOON LIAN HOLDINGS LIMITED

Co. Reg. No: 200416295G

# HALF YEAR FINANCIAL STATEMENT AND RELATED ANNOUNCEMENT FOR THE PERIOD ENDED 30 JUNE 2012

This announcement has been prepared by the Company and its contents have been reviewed by the Company's Sponsor, Canaccord Genuity Singapore Pte. Ltd. (formerly known as Collins Stewart Pte. Limited) (the "Sponsor") for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited ("SGX-ST"). The Sponsor has not independently verified the contents of this announcement. This announcement has not been examined or approved by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this announcement, including the correctness of any of the statements or opinions made or reports contained in this announcement.

The contact person for the Sponsor is Mr Alex Tan, Managing Director, Corporate Finance, Canaccord Genuity Singapore Pte. Ltd., at 77 Robinson Road #21-02 Singapore 068896, telephone (65) 6854 6160.

# PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF HALF YEAR RESULTS

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

_		Group	
	HY 2012	HY 2011	<u>Change</u>
	S\$'000	S\$'000	%
Revenue	14,022	10,055	39.5%
Cost of Sales	(11,406)	(8,031)	42.0%
Gross Profit	2,616	2,024	29.2%
Other Items of Income			
Interest Income	1	2	(50.0%)
Other Credits	185	871	(78.8%)
Other Items of Expense			
Marketing and Distribution Costs	(454)	(217)	109.2%
Administrative Expenses	(1,972)	(1,876)	5.1%
Finance Costs	(303)	(294)	3.1%
Other Charges	(9)	(151)	(94.0%)
Profit Before Tax from Continuing Operations	64	359	(82.2%)
Income Tax Expenses	(21)	(54)	(61.1%)
Profit from Continuing Operations, Net of Tax	43	305	(85.9%)
Profit Attributable to Owners of The Parent, Net of Tax	43	305	(85.9%)
Profit Attributable to Non-Controlling Interests, Net of Tax	#	_	NM
Profit Net of Tax	43	305	(85.9%)

## **Consolidated Statement of Comprehensive Income**

	Group			
	HY 2012	HY 2011	<u>Change</u>	
	S\$'000	S\$'000	%	
Profit Net of Tax	43	305	(85.9%)	
Other Comprehensive (Loss) / Income				
Exchange Differences on Translating Foreign				
Operations, Net of Tax	(89)	(30)	196.7%	
Other Comprehensive Loss for the Period, Net of Tax	(89)	(30)	196.7%	
Total Comprehensive (Loss) / Income	(46)	275	NM	
Total Comprehensive (Loss) / Income Attributable to Owners of The Parent	(46)	275	NM	
Total Comprehensive Income Attributable to Non-Controlling Interests	#	_	NM	
Total Comprehensive (Loss) / Income	(46)	275	NM	

NM – Not meaningful

# denotes amount less than \$1,000

# Profit before tax is arrived at after crediting (charging) the following:

		Group	
	HY 2012	HY 2011	<u>Change</u>
	S\$'000	S\$'000	%
Foreign exchange adjustment gains	70	78	(10.3%)
Depreciation of property, plant and equipment	(336)	(318)	5.7%
Directors' fee	(15)	_	NM
(Loss)/gain on disposal of plant and equipment	(9)	30	NM
Write-off of plant and equipment	(1)	(80)	NM
Allowance for impairment on trade receivables - reversal	30	645	(95.4%)
Allowance for impairment on trade receivables	_	(7)	NM
Inventories written down (realised)	85	63	34.9%
Forward contracts losses:			
transactions not qualifying as hedges	_	(9)	NM
Interest expense	(303)	(294)	3.1%
Interest income	1	2	(50.0%)

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

As at 30.06.12   30.06.12   31.12.11   30.06.12   31.12.11   \$\$'000		<u>Group</u>		Com	<u>pany</u>
S\$'000       \$\$'000       \$\$\$'000       \$		As at	As at	As at	As at
ASSETS         Non-Current Assets       Property, Plant and Equipment       11,387       11,521       —		30.06.12	31.12.11	30.06.12	<u>31.12.11</u>
Non-Current Assets         Property, Plant and Equipment       11,387       11,521       -       -         Investment in Subsidiaries       -       -       11,210       11,210         Deferred Tax Assets       287       279       -       -         Total Non-Current Assets       11,674       11,800       11,210       11,210         Current Assets       17,777       20,612       -       -       -         Trade and Other Receivables       6,989       5,920       810       1,548         Other Assets       106       105       8       13         Cash and Cash Equivalents       4,020       3,324       89       7         Total Current Assets       28,892       29,961       907       1,568		S\$'000	S\$'000	S\$'000	S\$'000
Property, Plant and Equipment       11,387       11,521       —       —         Investment in Subsidiaries       —       —       11,210       11,210         Deferred Tax Assets       287       279       —       —         Total Non-Current Assets       11,674       11,800       11,210       11,210         Current Assets       17,777       20,612       —       —       —         Trade and Other Receivables       6,989       5,920       810       1,548         Other Assets       106       105       8       13         Cash and Cash Equivalents       4,020       3,324       89       7         Total Current Assets       28,892       29,961       907       1,568	ASSETS				
Investment in Subsidiaries         -         -         11,210         11,210           Deferred Tax Assets         287         279         -         -           Total Non-Current Assets         11,674         11,800         11,210         11,210           Current Assets         106         105         106         105         106         105         106         105         106         105         106         105         106         105         106         105         106         105         106         105         106         105         106         105         106         105         106         105         106         106         105         106	Non-Current Assets				
Deferred Tax Assets         287         279         -         -           Total Non-Current Assets         11,674         11,800         11,210         11,210           Current Assets         Inventories         17,777         20,612         -         -         -           Trade and Other Receivables         6,989         5,920         810         1,548           Other Assets         106         105         8         13           Cash and Cash Equivalents         4,020         3,324         89         7           Total Current Assets         28,892         29,961         907         1,568	Property, Plant and Equipment	11,387	11,521	_	_
Total Non-Current Assets         11,674         11,800         11,210         11,210           Current Assets         Inventories           Inventories         17,777         20,612         -         -         -           Trade and Other Receivables         6,989         5,920         810         1,548           Other Assets         106         105         8         13           Cash and Cash Equivalents         4,020         3,324         89         7           Total Current Assets         28,892         29,961         907         1,568	Investment in Subsidiaries	_	_	11,210	11,210
Current Assets           Inventories         17,777         20,612         -         -         -           Trade and Other Receivables         6,989         5,920         810         1,548           Other Assets         106         105         8         13           Cash and Cash Equivalents         4,020         3,324         89         7           Total Current Assets         28,892         29,961         907         1,568	Deferred Tax Assets	287	279	_	
Inventories         17,777         20,612         -         -         -           Trade and Other Receivables         6,989         5,920         810         1,548           Other Assets         106         105         8         13           Cash and Cash Equivalents         4,020         3,324         89         7           Total Current Assets         28,892         29,961         907         1,568	Total Non-Current Assets	11,674	11,800	11,210	11,210
Trade and Other Receivables       6,989       5,920       810       1,548         Other Assets       106       105       8       13         Cash and Cash Equivalents       4,020       3,324       89       7         Total Current Assets       28,892       29,961       907       1,568	Current Assets				
Other Assets         106         105         8         13           Cash and Cash Equivalents         4,020         3,324         89         7           Total Current Assets         28,892         29,961         907         1,568	Inventories	17,777	20,612	_	_
Cash and Cash Equivalents         4,020         3,324         89         7           Total Current Assets         28,892         29,961         907         1,568	Trade and Other Receivables	6,989	5,920	810	1,548
Total Current Assets 28,892 29,961 907 1,568	Other Assets	106	105	8	13
	Cash and Cash Equivalents	4,020	3,324	89	7
	Total Current Assets	28,892	29,961	907	1,568
Total Assets 40,566 41,761 12,117 12,778	Total Assets	40,566	41,761	12,117	12,778
EQUITY AND LIABILITIES	EQUITY AND LIABILITIES				
Equity Attributable to Owners of the Parent		ont.			
Share Capital 10,579 10,579 10,579 10,579			10 570	10 570	10 570
Retained Earnings 10,379 10,379 10,379 10,379 10,379	•	·	•	· ·	•
Statutory Reserves 190 190 – –	_	· ·		1,250	1,100
Currency Translation Reserves (12) 77 – –	•			_	_
Equity, Attributable to Owners of the Parent, Total 21,110 21,156 11,817 11,729	Equity, Attributable to Owners of the			11,817	11,729
Non-Controlling Interests 15 15 – –	•	15	15	_	_
Total Equity 21,125 21,171 11,817 11,729	Total Equity	21,125	21,171	11,817	11,729
Non-Current Liabilities					
Deferred Tax Liabilities – 95 95		_	_	95	95
Other Financial Liabilities 6,579 7,125 – –			•	_	
Total Non-Curent Liabilities 6,579 7,125 95 95	Total Non-Curent Liabilities	6,579	7,125	95	95
<u>Current Liabilities</u>	<u>Current Liabilities</u>				
Income Tax Payable 35 41 10 24	Income Tax Payable	35	41	10	24
Trade and Other Payables 7,089 8,706 195 930	Trade and Other Payables	7,089	8,706	195	930
Other Financial Liabilities 5,738 4,718	Other Financial Liabilities	5,738	4,718	_	_
Total Current Liabilities         12,862         13,465         205         954	Total Current Liabilities	12,862	13,465	205	954
Total Liabilities 19,441 20,590 300 1,049	Total Liabilities	19,441	20,590	300	1,049
Total Equity and Liabilities 40,566 41,761 12,117 12,778	Total Equity and Liabilities	40,566	41,761	12,117	12,778

### 1(b)(ii) Aggregate amount of group's borrowings and debt securities.

### Amount repayable in one year or less, or on demand

As at 30	.06.2012	As at 31	.12.2011
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
1,407	7,414	1,425	8,752

# Amount repayable after one year

As at 30.06.2012		As at 31	.12.2011
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
6,212	368	6,431	694

### **Details of any collateral**

The Group's borrowings consist of term loans, bank overdrafts, bill payables and finance leases.

The banking facilities were secured by (a) legal mortgages on the subsidiaries' leasehold and freehold properties, (b) first closed legal mortgage on a related party's freehold properties and (c) corporate guarantees issued by the company. The finance leases were secured by the leased assets.

1 (c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	<u>Group</u>			
	HY2012	HY2011		
	S\$'000	S\$'000		
<b>Cash Flows From Operating Activities</b>				
Profit Before Tax	64	359		
Interest Income	(1)	(2)		
Interest Expense	303	294		
Depreciation of Property, Plant and Equipment	336	318		
Forward Contracts Losses: Transaction not Qualifying as Hedges	_	9		
Loss / (Gain) on Disposal of Plant and Equipment	9	(30)		
Written Off of Plant and Equipment	1	80		
Net Effect of Exchange Rate Changes in Consolidating Subsidiaries	(171)	11		
Operating Cash Flow before Changes in Working Capital	541	1,039		
Inventories	2,836	2,299		
Trade and Other Receivables	(1,069)	444		
Other Assets	(2)	579		
Trade and Other Payables	(1,618)	(6,503)		
Net Cash Flows From (Used in) Operations Before Interest and Tax	688	(2,142)		
Income Taxes Paid	70	(9)		
Net Cash Flows From (Used in) Operating Activities	758	(2,151)		
<b>Cash Flows From Investing Activities</b>				
Disposal of Plant and Equipment	30	56		
Purchase of Plant and Equipment	(112)	(1,212)		
Interest Income	1	2		
Acquisition of Subsidiaries, Net of Cash Acquired	_			
Net Cash Flows Used in Investing Activities	(81)	(1,154)		
Cash Flows From Financing Activities				
Decrease in Other Financial Liabilities	(842)	(3,747)		
Increase from New Borrowings	1,200	4,048		
Dividends Paid to Equity Owners	_	(540)		
Interest Paid	(303)	(294)		
Net Cash Flows From (Used in) Financing Activities	55	(533)		
Net Increase (Decrease) in Cash and Cash Equivalents	732	(3,838)		
Cash and Cash Equivalents, Statement of Cash Flows, Beginning Balance	3,288	8,106		
Cash and Cash Equivalents, Statement of Cash Flows, Ending Balance	4,020	4,268		
Cash and Cash Equivalents in the Statement				
of Cash Flows: Cash and Cash Equivalents	4,020	4,491		
Bank Overdraft	4,020	•		
Dank Overulait	4 020	(223)		
-	4,020	4,268		

1 (d)(i) A statement (for the group and issuer) showing either (i) all changes in equity or (ii)changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### **GROUP**

	Total <u>Equity</u> S\$'000	Attributable To Parent Sub-Total S\$'000	Share <u>Capital</u> S\$'000	Retained Earnings S\$'000	Currency Translation Reserves S\$'000	Statutory Reserves S\$'000	Non- controlling Interests S\$'000
Current Year:							
Opening Balance at 1 January 2012	21,171	21,156	10,579	10,310	77	190	15
Movements in Equity							
Total Comprehensive (Loss) / Income for the Period	(46)	(46)	-	43	(89)	-	#
Closing Balance at 30 June 2012	21,125	21,110	10,579	10,353	(12)	190	15

	Total Equity S\$'000	Attributable To Parent <u>Sub-Total</u> S\$'000	Share <u>Capital</u> S\$'000	Retained Earnings S\$'000	Currency Translation <u>Reserves</u> S\$'000	Statutory Reserves S\$'000	Non- controlling Interests S\$'000
Pervious Year:							
Opening Balance at 1 January 2011	20,947	20,947	10,579	10,426	(58)	_	_
Movements in Equity							
Total Comprehensive (Loss) / Income for the Period	275	275	-	305	(30)	-	-
Dividend Paid	(540)	(540)	_	(540)	_	_	_
Closing Balance at 30 June 2011	20,682	20,682	10,579	10,191	(88)	_	_

<sup>#</sup> denotes amount less than \$1,000

COMPANY

COMPANY	Total <u>Equity</u> S\$'000	Share <u>Capital</u> S\$'000	Retained <u>Earnings</u> S\$'000
Current Year:			
Opening Balance at 1 January 2012	11,729	10,579	1,150
Movement in Equity:			
Total Comprehensive Income for the Period	88	_	88
Closing Balance at 30 June 2012	11,817	10,579	1,238
Previous Year:			
Opening Balance at 1 January 2011	12,085	10,579	1,506
Movement in Equity:			
Total Comprehensive Income for the Period	9	-	9
Dividends Paid	(540)	_	(540)
Closing Balance at 30 June 2011	11,554	10,579	975

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There were no changes in the company's share capital since 31 December 2011. There were no outstanding convertibles and treasury shares as at 30 June 2012 and 30 June 2011.

1(d)(iii) Total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

As at 30/06/2012	As at 31/12/2011
108,000,000	108,000,000

1(d)(iv) A statement showing all sales, transfers, disposals, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the Company's auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable. The figures have not been audited or reviewed by the Company's auditors.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting period, which are consistent with the audited financial statements for the year ended 31 December 2011.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

There were no changes in the accounting policies and methods of computation in the preparation of the financial statements for the current reporting period.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends:

	Group		
	30.06.2012	30.06.2011	
Earnings per ordinary share for the year based on net profit after tax attributed to the shareholders of the company			
(i) Based on the weighted average number of ordinary shares on issue	0.04 cents	0.28 cents	
(ii) On a fully diluted basis	0.04 cents	0.28 cents	
Weighted average number of ordinary shares on issue	108,000,000	108,000,000	

- 7. Net asset value (for the issuer) per ordinary share based on issued share capital of the issuer at the end of the:-
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

	Group		Company	
	30.06.2012	31.12.2011	30.06.2012	31.12.2011
Net asset value per ordinary share (Cents)	19.6	19.6	10.9	10.9

The net asset value per ordinary share for Group and Company is calculated based on the issued share capital of 108,000,000 ordinary shares.

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

## (a) Statement of Comprehensive Income

Group revenue increased by S\$4.0 million or 39.5% from S\$10.1 million in the six-month financial period ended 30 June 2011 ("HY2011") to S\$14.0 million in the six-month financial period ended 30 June 2012 ("HY2012"). The increase was mainly contributed by:

- (i) the increase in sales to our customers in the marine industry and precision engineering industry; and
- (ii) the revenue generated by our newly acquired China subsidiaries.

Gross profit increased by \$\$0.6 million or 29.2% from \$\$2.0 million in HY2011 to \$\$2.6 million in HY2012 due mainly to higher revenue in HY2012 as compared to that in HY2011. Gross profit margin, however, decreased from 20.1% in HY2011 to 18.7% in HY2012 due to the decrease in average selling prices.

Other credits decreased by S\$0.7 million or 78.8%, from S\$0.9 million in HY2011 to S\$0.2 million in HY2012, mainly due to the decrease in the reversal of allowance for impairment on trade receivables of S\$0.6 million.

Marketing and distribution costs increased by S\$0.2 million or 109.2% from S\$0.2 million in HY2011 to S\$0.4 million in HY2012, mainly due to an increase in commission expenses as more sales were secured through our overseas sales agents.

Administrative expenses increased by \$\$0.1 million or 5.1%, from \$\$1.9 million in HY 2011 to \$\$2.0 million in HY2012, mainly due to the inclusion of administrative expenses from the newly acquired China subsidiaries.

Finance costs for HY2012 remained relatively constant at S\$0.3 million as compared to that of HY2011.

Other charges decreased by \$\$0.1 million or 94.0%, from \$\$0.2 million in HY2011 to \$\$0.01 million in HY2012, mainly due to the decrease of write-off plant & equipment of \$\$0.1 million.

As a result of the above, the Group made a profit before tax of S\$64,000 in HY2012 as compared to profit before tax of S\$0.4 million in HY2011, representing a decrease of S\$0.3 million or 82.2%.

### (b)(i) Statement of Financial Position

Non-current assets remained relatively constant at S\$11.7 million as compared to that of FY2011.

Current assets decreased by \$\$1.1 million mainly due to the decrease in inventories of \$\$2.8 million, partially offset by the increase in both cash and cash equivalents and trade and other receivables of \$\$0.7 million and \$\$1.1 million respectively. The lower inventories level was as a result of better inventory management in HY2012.

Non-current liabilities decreased by S\$0.5 million due to repayment made in HY2012.

Current liabilities decreased by \$\$0.6 million mainly due to the decrease in trade and other payables of \$\$1.6 million, partially offset by the increase in other financial liabilities of \$\$1.0 million. The decrease in trade and other payables was mainly due to the lower bills payables in HY2012 as compared to FY2011 The increase in other financial liabilities mainly due to the increase in short-term bank borrowings.

### (b)(ii) Statement of Cash Flows

In HY2012, we generated operating cash flow before working capital changes of \$\$0.5 million. Net cash generated from working capital of \$\$0.1 million was mainly due to a decrease in inventories of \$\$2.8 million, partially offset by an increase in trade and other receivables of \$\$1.1 million and a decrease in trade and other payables of \$\$1.6 million. After accounting for the income tax credit, the net cash generated from operating activities amounted to \$\$0.8 million.

Net cash used in investing activities amounted to \$\$81,000 mainly due to the additional purchase of plant and equipment.

Net cash from financing activities amounted to \$\$55,000 mainly due to the increase in bank borrowings of \$\$1.2 million, partially offset by the repayment of bank loans and finance leases of \$\$0.8 million and interest payment of \$\$0.3 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement was previously disclosed.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Looking ahead, we anticipate continued uncertainty in the wider operating environment with the prolonged European sovereign debt crisis and weak growth in the US and Japan. At the same time, China's growth is now relatively weak. In addition, inflation, not only in China but in our larger markets of Singapore and Malaysia is another long-standing challenge we will have to contend with. These broader economic developments will likely influence our progress as a Group with a presence in international markets.

Operationally, despite a strengthening in Group revenue over HY2012, with increased revenue contributions from our two main segments of marine and precision engineering, the outlook remains uncertain as these two sectors are affected by wider economic developments. For these reasons, we remain cautious about business prospects for the second half of the year.

As we move on, we will aim to develop our markets while placing a greater emphasis on cost control and inventory management in order to reduce overall expenses, increase inventory turnover, and employ capital as productively as possible.

#### 11. Dividend

## (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

No

### (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

No

#### (c) Date payable

Not applicable

#### (d) Books closure date

Not applicable

#### 12. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared for the financial period ended 30 June 2012.

# 13. Interested Person Transactions – Pursuant to Rule 920 (1) (a) of Section B of the Catalist Listing Manual

There were no transactions with interested persons in the financial period ended 30 June 2012.

#### 14. Negative confirmation by the Board pursuant To Rule 705 (5)

We, Tan Yee Chin and Tan Yee Ho, being two directors of Soon Lian Holdings Limited (the "Company") do hereby confirm on behalf of the directors of the Company that, to the best of our knowledge, nothing has come to the attention of the board of directors of the Company which may render the unaudited financial statements for the six-month financial period ended 30 June 2012 to be false or misleading in any material aspect.

Tan Yee Chin Tan Yee Ho

BY ORDER OF THE BOARD TAN YEE CHIN Chairman and CEO 14 August 2012